New Mexico Transit Association Board Meeting May 25, 2023 12:00 p.m. Roswell Transit 515 N. Main St. Roswell, NM 88201

Standing Items:

- 1. Call to Order
- 2. Roll Call

Board Members:

Elizabeth Carter (President), Director at Large Present / Absent / Called In James Barela (Vice President), Director at Large Present / Absent / Called In Ed Powers (Treasurer), Director at Large Present / Absent / Called In Rebecka Hicks, (Secretary), representing 5311 programs Present / Absent / Called In Kevin Olinger, (Ex-Officio representing NMDOT) Present / Absent / Called In Mike Bartholomew, representing 5307 programs Present / Absent / Called In Brent Roy, Business Member Present / Absent / Called In Todd Naktewa, Director at Large, representing Tribal Transit Present / Absent / Called In Tom Marking, Professional Business Member Present / Absent / Called In Anthony Mortillaro, representing Regional Transit Districts (RTD) Present / Absent / Called In (OPEN), representing 5310 programs Guests: Present / Called In Present / Called In

- 3. Approval of the Agenda
- 4. Approval of Meeting Minutes March 20, 2023
- 5. Approval of Treasurer's Monthly Financial Reports for February, March, April 2023

Presentations:

Action Items:

- 1. Approve FY 2024 NMDOT/NMTA Proposed Budget
- 2. Review and approve NMTA Membership Brochure
- 3. Approval to add Flora Montoya with Santa Fe Trails to represent 5310 programs
- 4. Annual performance review for Melissa Drake (adjourn to closed session)
- 5. Consideration of performance adjustment for Melissa Drake

Discussion Items:

- 1. Sunny505 Public Relations
- 2. 2023 Managers' Leadership, Road-eo, Conference and Expo Expense/Revenue Update
- 3. Reorganization of Subcommittee Members

Subcommittee Updates:

- Conference, Road-eo and Training (Liz Carter, Ed Powers and James Barela)
- Legislative and Communications

(Tony Mortillaro, Tom Marking, Liz Carter and David Armijo)

Membership and Sponsors
 (Mike Bartholomew, Becky Hicks and Brent Roy)

Board Member Announcements:

Next Meeting Date/Time/Location: July 20, 2023: Location to be determined.

New Mexico Transit Association Board Meeting Minutes March 20, 2023 at 2:00PM Santa Ana Star Hotel and Casino 54 Jemez Dam Rd., Bernalillo, NM 87004

STANDING ITEMS:

1. Call to Order

President Joe Hardin called the meeting to order at 2:00PM.

2. Roll Call

Board Members Present:

Joe Hardin, President, representing 5310 programs
Elizabeth Carter, Vice-President, Director at Large
Ed Powers, Treasurer, Director at Large
James Barela, Director at Large
Mike Bartholomew, representing 5307 programs
Brent Roy, business member
Tom Marking, Professional Business Member (arrived 12:14PM)
Anthony Mortillaro, representing Regional Transit Districts (RTD)

Guests Present: Kevin Olinger, Ex-Officio, NMDOT TRD

NMTA Members Present: Todd Naktewa with Pueblo of Zuni

Staff Present: Melissa Drake

Not Present: Rebecka Hicks, Secretary, representing 5311 programs

One Open Position: Director at Large representing Tribal Transit vacated by Christy Ladd

PRESENTATIONS:

1. Board Elections

Melissa announced that the following Board members were re-elected to sit on the NMTA Board of Directors:

Michael Bartholomew, representing 5307 Programs Anthony Mortillaro, representing Regional Transit Districts Brent Roy, Business Member

ACTION ITEMS:

1. Elect Executive Board

Joe Hardin presented a letter of resignation from the NMTA Board of Directors effective immediately. This leaves the 5310 representation open with a remaining term limit of one year (expiring in 2024). Joe Hardin has been on the NMTA Board since 2005. Following Joe's resignation announcement, Liz Carter was nominated to fill the vacant President position.

Motion: Ed Powers; Second: Tony Mortillaro

Vote: Passed

James Barela was nominated to fill the vacant Vice-President position.

Motion: Liz Carter; Second: Ed Powers

Vote: Passed

Ed Powers was nominated to retain the position of Treasurer.

Motion: Liz Carter; Second: James Barela

Vote: Passed

Becky Hicks was nominated to retain the position of Secretary.

Motion: Liz Carter; Second: Tony Mortillaro

Vote: Passed

 $\label{lem:melissa} \textbf{Melissa introduced Todd Naktewa with Pueblo. \ He expressed his interest in becoming a board member.}$

Membership appointed Todd Naktewa to finish the Tribal Transit position that expires in 2024.

DISCUSSION ITEMS:

1. None

SUBCOMMITTEE UPDATES:

1. None

BOARD MEETING ANNOUNCEMENTS:

None.

NEXT MEETING DATE/TIME/LOCATION:

Next meeting will be May 25, 2023 at Roswell Transit, 515 N. Main St., Roswell, NM 88201.

ADJOURNMENT

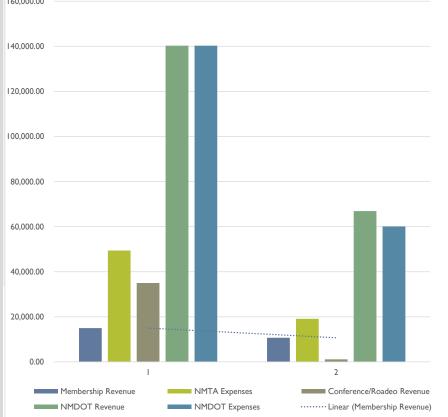
Motion made to adjourn at 2:20PM.

| February 2023 | 1 | | |
|-------------------------------------|----------|----------|---|
| Line Item | Credits | Debits | Comments |
| Income: | | | |
| NMTA Deposits: | | | |
| NMDOT Reimbursements | 4,643.17 | | |
| Member Dues Deposits | 0.00 | | |
| Conference/Road-eo deposits: | | | |
| Misc. Deposits | | _ | |
| Total Deposits: | 4,643.17 | | |
| | | | |
| Expenses: | | | |
| NMDOT Reimburseable Expenses: | | | |
| Administrator - 1 | | 2,493.85 | |
| Employment Taxes - 1 | | 713.63 | |
| Postage - 1 | | 0.00 | |
| Cell Phone - 1 | | 85.78 | |
| Audit - 1 | | 3,050.00 | FY2022 Full Financial Audit |
| | | | |
| Contract Services - 1 | | | Payroll services for Nov. and Dec. 2022 |
| Dues and Subscriptions - 1 | | 16.12 | |
| Equipment | | 0.00 | |
| Insurance - 1 | | 197.50 | Renewal of General Liability Insurance |
| Occupancy Cost | | 80.00 | |
| Printing | | 0.00 | |
| Office Supplies - 1 | | 0.00 | |
| | | | Purchase of Owl Labs Camera/Audio for |
| Training - 1 | | 2,296.99 | hybrid training/meeting needs |
| Travel - 1 | | 0.00 | |
| Roadeo/Conference - 1 | | 0.00 | |
| Total NMDOT Reimburseable Expenses: | | 9,316.38 | |
| | | | |
| NMTA Expenses: | | | |
| Administrator - 2 | | 623.46 | |
| Employment Taxes - 2 | | 178.41 | |
| Postage - 2 | | 0.00 | |
| Cell Phone - 2 | | 21.45 | |
| Audit - 2 | | 4,277.00 | |
| | | | |
| Contract Services - 2 | | 382.52 | Payroll services for Nov. and Dec. 2022 |
| | | | |
| Insurance - 2 | | | Renewal of General Liability Insurance |
| Office Supplies - 2 | | 0.00 | |
| Travel - 2 | | 0.00 | |
| Roadeo/Conference - 2 | | 0.00 | |
| National Roadeo Winners Sponsorship | | 0.00 | |
| NMTA Meetings | | 0.00 | |
| Legislative Services | | • | Services Rendered in January 2023 |
| Legislative Advocacy Plan | | 0.00 | |
| Total NMTA Expenses: | | 6,980.34 | |

NM Transit Association Budget To Date

As of 2/28/23 (FY 2023)

| | 0 | | |
|---------------------------------|------------|------------|--------------|
| | | | |
| BUDGET TOTALS | ESTIMATED | YTD ACTUAL | DIFFERENCE |
| Membership Revenue | 15,000.00 | 10,704.30 | (4,295.70) |
| Conference/Roadeo Revenue | 35,000.00 | 1,125.00 | (33,875.00) |
| NMDOT Revenue | 140,250.00 | 66,880.26 | (73,369.74) |
| NMDOT Expenses | 140,250.00 | 60,079.73 | (80,170.27) |
| NMTA Expenses | 49,430.00 | 19,104.81 | (30,325.19) |
| Balance (Income minus Expenses) | 379,930.00 | 157,894.10 | (222,035.90) |
| BUDGET OVERVIEW | | | |
| 160,000.00 | | | |



Bank Reconciled Balances:

B of A Checking \$5,613.84
B of A Savings \$48,120.45
Combined total: \$53,734.29

| INCOME | ESTIMATED | YTD ACTUAL | DIFFERENCE | VARIANCE % |
|---------------------------|------------|------------|--------------------|------------|
| Membership Revenue | 15,000.00 | 10,704.30 | (4,295.70) | -28.64% |
| Conference/Roadeo Revenue | 35,000.00 | 1,125.00 | (33,875.00) | -96.79% |
| NMDOT Revenue | 140,250.00 | 66,880.26 | (73,369.74) | -52.31% |
| Total | 190,250.00 | 78,709.56 | (111,540.44) | -58.63% |

| Total | 190,250.00 | 78,709.56 | (111,540.44) | -58.63% |
|-----------------------------------|---------------|------------|--------------|------------|
| | | | | |
| NMDOT OPERATING EXPENSES | Annual Budget | YTD ACTUAL | DIFFERENCE | VARIANCE % |
| Administrator | 32,405.00 | 21,399.02 | 11,005.98 | 33.96% |
| Administrative Prof. Development | 0.00 | 0.00 | 0.00 | 0.00% |
| Employment Taxes | 8,902.00 | 5,972.16 | 2,929.84 | 32.91% |
| Internet Subscription Service | 0.00 | 0.00 | 0.00 | 0.00% |
| Postage | 100.00 | 0.00 | 100.00 | 0.00% |
| Cell Phone | 1,000.00 | 672.33 | 327.67 | 32.77% |
| Audit | 3,050.00 | 3,050.00 | 0.00 | 0.00% |
| Advertisement | 0.00 | 0.00 | 0.00 | 0.00% |
| Contract Services | 2,000.00 | 894.31 | 1,105.69 | 55.28% |
| Dues and Subscriptions | 1,500.00 | 1,452.39 | 47.61 | 3.17% |
| Equipment | 0.00 | 0.00 | 0.00 | 0.00% |
| Insurance | 900.00 | 197.50 | 702.50 | 78.06% |
| Occupancy Costs | 960.00 | 640.00 | 320.00 | 33.33% |
| Printing/Copying | 2,000.00 | 0.00 | 2,000.00 | 100.00% |
| Office Supplies | 720.00 | 0.00 | 720.00 | 100.00% |
| Office Furniture | 0.00 | 0.00 | 0.00 | 0.00% |
| Travel | 1,763.00 | 89.74 | 1,673.26 | 94.91% |
| Trainings | 36,000.00 | 21,462.28 | 14,537.72 | 40.38% |
| Roadeo and Conference | 48,950.00 | 4,250.00 | 44,700.00 | 91.32% |
| Total Operating | 140,250.00 | 60,079.73 | 80,170.27 | 57.16% |
| NMTA OPERATING EXPENSES | Annual Budget | YTD ACTUAL | DIFFERENCE | VARIANCE % |
| Administrator - 2 | 8,101.00 | 5,350.15 | 2,750.85 | 33.96% |
| Employment Taxes - 2 | 2,226.00 | 1,493.59 | 732.41 | 32.90% |
| Postage - 2 | 25.00 | 0.00 | 25.00 | 100.00% |
| Cell Phone - 2 | 250.00 | 168.11 | 81.89 | 32.76% |
| Audit - 2 | 3,050.00 | 4,277.00 | -1,227.00 | -40.23% |
| Contract Services - 2 | 2,000.00 | 894.35 | 1,105.65 | 55.28% |
| Insurance - 2 | 900.00 | 197.50 | 702.50 | 78.06% |
| Office Supplies - 2 | 180.00 | 0.00 | 180.00 | 100.00% |
| Travel - 2 | 704.00 | 22.44 | 681.56 | 96.81% |
| Training - 2 | 349.00 | 0.00 | 349.00 | 100.00% |
| NMTA Meetings/Retreat | 1,100.00 | 201.67 | 898.33 | 81.67% |
| Roadeo & Conference | 3,500.00 | 0.00 | 3,500.00 | 100.00% |
| National Roadeo Winners Sponsorsh | 7,045.00 | 0.00 | 7,045.00 | 100.00% |
| Legislative Services | 12,000.00 | 6,500.00 | 5,500.00 | 45.83% |
| Legislative Advocacy | 8,000.00 | 0.00 | 8,000.00 | 100.00% |
| Total Operating | 49,430.00 | 19,104.81 | 30,325.19 | 61.35% |
| | , | , | | 2.1.270 |

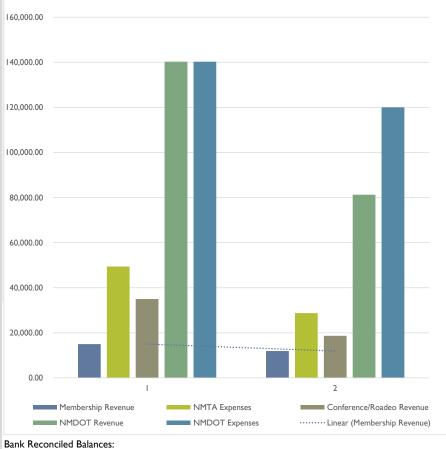
March 2023

| March 2023 | | | | |
|-------------------------------------|-----------|-----------|---|--|
| Line Item | Credits | Debits | Comments | |
| Income: | | | | |
| NMTA Deposits: | | | | |
| NMDOT Reimbursements | 14,379.18 | | January 2023 Reimbursement | |
| Member Dues Deposits | 1,200.00 | | Golden Spread, Portales, Zuni | |
| Conference/Road-eo deposits: | 17,525.00 | | | |
| | | | \$40,000 transfer from savings to | |
| | | | checking to cover conference expenses | |
| | | | and \$129.01 credit for comp room due to | |
| Misc. Deposits | 40,129.01 | <u>.</u> | surpassing hotel pickup goal | |
| Total Deposits: | 73,233.19 | | | |
| | | | | |
| Expenses: | | | | |
| NMDOT Reimburseable Expenses: | | | | |
| Administrator - 1 | | 3,128.57 | | |
| Employment Taxes - 1 | | 971.24 | | |
| Postage - 1 | | 0.00 | | |
| Cell Phone - 1 | | 85.78 | | |
| Audit - 1 | | 0.00 | | |
| Contract Services - 1 | | 0.00 | | |
| Dues and Subscriptions - 1 | | 21.50 | | |
| Equipment | | 0.00 | | |
| | | | | |
| Insurance - 1 | | 388.32 | Special Event Insurance Policy for Roadeo | |
| Occupancy Cost | | 80.00 | | |
| | | | Printing of agendas and breakout session | |
| Printing | | 3,063.00 | handouts | |
| | | | | |
| Office Supplies - 1 | | 679.54 | Office Supplies needed for conference | |
| Training - 1 | | 6,088.67 | | |
| Travel - 1 | | 0.00 | | |
| | | | | |
| | | | Deposit for Rio Rancho Event Center, | |
| Roadeo/Conference - 1 | | 45,401.28 | Final payment for Santa Ana Star Hotel | |
| Total NMDOT Reimburseable Expenses: | | 59,907.90 | | |
| | | | | |
| NMTA Expenses: | | | | |
| Administrator - 2 | | 782.15 | | |
| Employment Taxes - 2 | | 242.81 | | |
| Postage - 2 | | 0.00 | | |
| Cell Phone - 2 | | 21.45 | | |
| Audit - 2 | | 0.00 | | |
| Contract Services - 2 | | 0.00 | | |
| | | | | |
| Insurance - 2 | | 388.32 | Special Event Insurance Policy for Roadeo | |
| Office Supplies - 2 | | 169.88 | | |
| Travel - 2 | | 0.00 | | |
| | | | | |
| | | | Conf. bags, conf. bag stuffers, vendor gift | |
| | | | cards (paid by vendors), NMTA giveaway, | |
| Roadeo/Conference - 2 | | 6,300.91 | state/roadeo awards, roadeo t-shirts | |
| | | | CTAA Roadeo Registration for Paratransit | |
| National Roadeo Winners Sponsorship | | 425.00 | winner | |
| NMTA Meetings | | 0.00 | | |
| Legislative Services | | 1,300.00 | Services Rendered in February 2023 | |
| Legislative Advocacy Plan | | 0.00 | | |
| Total NMTA Expenses: | | 9,630.52 | | |
| | | | | |

NM Transit Association Budget To Date

As of 3/31/23 (FY 2023)

| BUDGET TOTALS | ESTIMATED | YTD ACTUAL | DIFFERENCE |
|---------------------------------|------------|------------|--------------|
| Membership Revenue | 15,000.00 | 11,904.30 | (3,095.70) |
| Conference/Roadeo Revenue | 35,000.00 | 18,650.00 | (16,350.00) |
| NMDOT Revenue | 140,250.00 | 81,259.44 | (58,990.56) |
| NMDOT Expenses | 140,250.00 | 119,987.96 | (20,262.04) |
| NMTA Expenses | 49,430.00 | 28,735.33 | (20,694.67) |
| Balance (Income minus Expenses) | 379,930.00 | 260,537.03 | (119,392.97) |
| BUDGET OVERVIEW | | | |



| Dank reconciled Dalances. | | |
|---------------------------|-------------|--|
| B of A Checking | \$6,428.57 | |
| B of A Savings | \$8,122.42 | |
| Combined total: | \$14,550.99 | |
| | | |

| ESTIMATED | YTD ACTUAL | DIFFERENCE | VARIANCE % |
|------------|--------------------------------------|--|---|
| 15,000.00 | 11,904.30 | (3,095.70) | -20.64% |
| 35,000.00 | 18,650.00 | (16,350.00) | -46.71% |
| 140,250.00 | 81,259.44 | (58,990.56) | -42.06% |
| 190,250.00 | 111,813.74 | (78,436.26) | -41.23% |
| | 15,000.00 35,000.00 140,250.00 | 15,000.00 11,904.30 35,000.00 18,650.00 140,250.00 81,259.44 | 15,000.00 11,904.30 ▶ (3,095.70) 35,000.00 18,650.00 ▶ (16,350.00) 140,250.00 81,259.44 ▶ (58,990.56) |

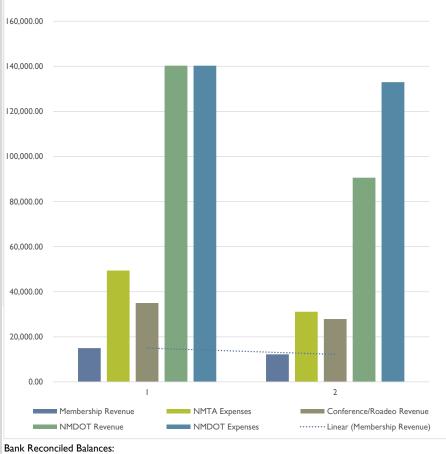
| Total | 190,250.00 | 111,813.74 | (78,436.26) | -41.23% |
|-----------------------------------|---------------|------------|-------------|------------|
| | | | | |
| NMDOT OPERATING EXPENSES | Annual Budget | YTD ACTUAL | DIFFERENCE | VARIANCE % |
| Administrator | 32,405.00 | 24,527.59 | 7,877.41 | 24.31% |
| Administrative Prof. Development | 0.00 | 0.00 | 0.00 | 0.00% |
| Employment Taxes | 8,902.00 | 6,943.40 | 1,958.60 | 22.00% |
| Internet Subscription Service | 0.00 | 0.00 | 0.00 | 0.00% |
| Postage | 100.00 | 0.00 | 100.00 | 0.00% |
| Cell Phone | 1,000.00 | 758.11 | 241.89 | 24.19% |
| Audit | 3,050.00 | 3,050.00 | 0.00 | 0.00% |
| Advertisement | 0.00 | 0.00 | 0.00 | 0.00% |
| Contract Services | 2,000.00 | 894.31 | 1,105.69 | 55.28% |
| Dues and Subscriptions | 1,500.00 | 1,473.89 | 26.11 | 1.74% |
| Equipment | 0.00 | 0.00 | 0.00 | 0.00% |
| Insurance | 900.00 | 585.82 | 314.18 | 34.91% |
| Occupancy Costs | 960.00 | 720.00 | 240.00 | 25.00% |
| Printing/Copying | 3,063.33 | 3,063.33 | 0.00 | 0.00% |
| Office Supplies | 720.00 | 679.54 | 40.46 | 5.62% |
| Office Furniture | 0.00 | 0.00 | 0.00 | 0.00% |
| Travel | 1,763.00 | 89.74 | 1,673.26 | 94.91% |
| Trainings | 57,635.39 | 27,550.95 | 30,084.44 | 52.20% |
| Roadeo and Conference | 51,001.28 | 49,651.28 | 1,350.00 | 2.65% |
| Total Operating | 165,000.00 | 119,987.96 | 45,012.04 | 27.28% |
| NMTA OPERATING EXPENSES | Annual Budget | YTD ACTUAL | DIFFERENCE | VARIANCE % |
| Administrator - 2 | 8,101.00 | 6,132.30 | 1,968.70 | 24.30% |
| Employment Taxes - 2 | 2,226.00 | 1,736.40 | 489.60 | 21.99% |
| Postage - 2 | 25.00 | 0.00 | 25.00 | 100.00% |
| Cell Phone - 2 | 250.00 | 189.56 | 60.44 | 24.18% |
| Audit - 2 | 3,050.00 | 4,277.00 | -1,227.00 | -40.23% |
| Contract Services - 2 | 2,000.00 | 894.35 | 1,105.65 | 55.28% |
| Insurance - 2 | 900.00 | 585.82 | 314.18 | 34.91% |
| Office Supplies - 2 | 180.00 | 169.88 | 10.12 | 5.62% |
| Travel - 2 | 704.00 | 22.44 | 681.56 | 96.81% |
| Training - 2 | 349.00 | 0.00 | 349.00 | 100.00% |
| NMTA Meetings/Retreat | 1,100.00 | 201.67 | 898.33 | 81.67% |
| Roadeo & Conference | 3,500.00 | 6,300.91 | -2,800.91 | -80.03% |
| National Roadeo Winners Sponsorsh | 7,045.00 | 425.00 | 6,620.00 | 93.97% |
| Legislative Services | 12,000.00 | 7,800.00 | 4,200.00 | 35.00% |
| Legislative Advocacy | 8,000.00 | 0.00 | 8,000.00 | 100.00% |
| Total Operating | 49,430.00 | 28,735.33 | 20,694.67 | 41.87% |
| | | | | |

| April 2023 | | | | | |
|--------------------------------------|-----------|-----------|--|--|--|
| Line Item | Credits | Debits | Comments | | |
| Income: | | | | | |
| NMTA Deposits: | | | | | |
| NMDOT Reimbursements | 9,316.39 | | February 2023 Reimbursement | | |
| Member Dues Deposits | 300.00 |) | AARP | | |
| Conference/Road-eo deposits: | 9,225.00 | | | | |
| Misc. Deposits | 0.00 | _ | | | |
| Total Deposits: | 18,841.39 | | | | |
| | | | | | |
| Expenses: | | | | | |
| NMDOT Reimburseable Expenses: | | 0.004.40 | | | |
| Administrator - 1 | | 3,024.12 | | | |
| Employment Taxes - 1 | | 922.08 | | | |
| Postage - 1 | | 0.00 | | | |
| Cell Phone - 1 | | 85.71 | | | |
| Audit - 1 | | 0.00 | | | |
| Contract Services - 1 | | | payroll services for March 2023 | | |
| Dues and Subscriptions - 1 | | 21.50 | | | |
| Equipment | | 0.00 | | | |
| Insurance - 1 | | 0.00 | | | |
| Occupancy Cost | | | Storage rental fee for April and May | | |
| Printing | | 0.00 | | | |
| Office Supplies - 1 | | 0.00 | | | |
| Training - 1 | | 7,353.20 | | | |
| Travel - 1 | | 0.00 | | | |
| | | | Final payment to Rio Rancho Event Center | | |
| Roadeo/Conference - 1 | | 1,350.00 | for Bus Roadeo | | |
| Total NMDOT Reimburseable Expenses: | | 12,983.95 | | | |
| | | | | | |
| NMTA Expenses: | | | | | |
| Administrator - 2 | | 756.02 | | | |
| Employment Taxes - 2 | | 230.52 | | | |
| Postage - 2 | | 0.00 | | | |
| Cell Phone - 2 | | 21.43 | | | |
| Audit - 2 | | 0.00 | | | |
| Contract Services - 2 | | 67.35 | payroll services for March 2023 | | |
| Insurance - 2 | | 0.00 | | | |
| Office Supplies - 2 | | 0.00 | | | |
| Travel - 2 | | 0.00 | | | |
| Roadeo/Conference - 2 | | 0.00 | | | |
| Notional Doods - Winner - Or or or I | | 0.00 | | | |
| National Roadeo Winners Sponsorship | | 0.00 | | | |
| NMTA Meetings | | 0.00 | | | |
| Legislative Services | | • | Services Rendered in March 2023 | | |
| Legislative Advocacy Plan | | 0.00 | | | |
| Total NMTA Expenses: | | 2,375.32 | | | |

NM Transit Association Budget To Date

As of 4/30/23 (FY 2023)

| BUDGET TOTALS | ESTIMATED | YTD ACTUAL | DIFFERENCE |
|---------------------------------|------------|------------|-------------|
| Membership Revenue | 15,000.00 | 12,204.30 | (2,795.70) |
| Conference/Roadeo Revenue | 35,000.00 | 27,875.00 | (7,125.00) |
| NMDOT Revenue | 140,250.00 | 90,575.83 | (49,674.17) |
| NMDOT Expenses | 140,250.00 | 132,971.91 | (7,278.09) |
| NMTA Expenses | 49,430.00 | 31,110.65 | (18,319.35) |
| Balance (Income minus Expenses) | 379,930.00 | 294,737.69 | (85,192.31) |
| BUDGET OVERVIEW | | | |



B of A Checking \$9,585.69
B of A Savings \$8,122.62
Combined total: \$17,708.31

| INCOME | ESTIMATED | YTD ACTUAL | DIFFERENCE | VARIANCE % |
|---------------------------|------------|------------|-------------------|------------|
| Membership Revenue | 15,000.00 | 12,204.30 | (2,795.70) | -18.64% |
| Conference/Roadeo Revenue | 35,000.00 | 27,875.00 | (7,125.00) | -20.36% |
| NMDOT Revenue | 140,250.00 | 90,575.83 | (49,674.17) | -35.42% |
| Total | 190,250.00 | 130,655.13 | (59,594.87) | -31.32% |

| Total | 190,250.00 | 130,655.13 | (59,594.87) | -31.32% |
|-----------------------------------|---------------|------------|-------------|------------|
| | | | | |
| NMDOT OPERATING EXPENSES | Annual Budget | YTD ACTUAL | | VARIANCE % |
| Administrator | 32,405.00 | 27,551.71 | 4,853.29 | 14.98% |
| Administrative Prof. Development | 0.00 | 0.00 | 0.00 | 0.00% |
| Employment Taxes | 8,902.00 | 7,865.48 | 1,036.52 | 11.64% |
| Internet Subscription Service | 0.00 | 0.00 | 0.00 | 0.00% |
| Postage | 100.00 | 0.00 | 100.00 | 0.00% |
| Cell Phone | 1,000.00 | 843.82 | 156.18 | 15.62% |
| Audit | 3,050.00 | 3,050.00 | 0.00 | 0.00% |
| Advertisement | 0.00 | 0.00 | 0.00 | 0.00% |
| Contract Services | 2,000.00 | 961.65 | 1,038.35 | 51.92% |
| Dues and Subscriptions | 1,500.00 | 1,495.39 | 4.61 | 0.31% |
| Equipment | 0.00 | 0.00 | 0.00 | 0.00% |
| Insurance | 900.00 | 585.82 | 314.18 | 34.91% |
| Occupancy Costs | 960.00 | 880.00 | 80.00 | 8.33% |
| Printing/Copying | 3,063.33 | 3,063.33 | 0.00 | 0.00% |
| Office Supplies | 720.00 | 679.54 | 40.46 | 5.62% |
| Office Furniture | 0.00 | 0.00 | 0.00 | 0.00% |
| Travel | 1,763.00 | 89.74 | 1,673.26 | 94.91% |
| Trainings | 57,635.39 | 34,904.15 | 22,731.24 | 39.44% |
| Roadeo and Conference | 51,001.28 | 51,001.28 | 0.00 | 0.00% |
| Total Operating | 165,000.00 | 132,971.91 | 32,028.09 | 19.41% |
| NMTA OPERATING EXPENSES | Annual Budget | YTD ACTUAL | DIFFERENCE | VARIANCE % |
| Administrator - 2 | 8,101.00 | 6,888.32 | 1,212.68 | 14.97% |
| Employment Taxes - 2 | 2,226.00 | 1,966.92 | 259.08 | 11.64% |
| Postage - 2 | 25.00 | 0.00 | 25.00 | 100.00% |
| Cell Phone - 2 | 250.00 | 210.99 | 39.01 | 15.60% |
| Audit - 2 | 3,050.00 | 4,277.00 | -1,227.00 | -40.23% |
| Contract Services - 2 | 2,000.00 | 961.70 | 1,038.30 | 51.92% |
| Insurance - 2 | 900.00 | 585.82 | 314.18 | 34.91% |
| Office Supplies - 2 | 180.00 | 169.88 | 10.12 | 5.62% |
| Travel - 2 | 704.00 | 22.44 | 681.56 | 96.81% |
| Training - 2 | 349.00 | 0.00 | 349.00 | 100.00% |
| NMTA Meetings/Retreat | 1,100.00 | 201.67 | 898.33 | 81.67% |
| Roadeo & Conference | 3,500.00 | 6,300.91 | -2,800.91 | -80.03% |
| National Roadeo Winners Sponsorsl | 7,045.00 | 425.00 | 6,620.00 | 93.97% |
| Legislative Services | 12,000.00 | 9,100.00 | 2,900.00 | 24.17% |
| Legislative Advocacy | 8,000.00 | 0.00 | 8,000.00 | 100.00% |
| Total Operating | 49,430.00 | 31,110.65 | 18,319.35 | 37.06% |

NAME: **NM Transit Association**

Proposed Budgets

2024 FY (fiscal year):

| | B D | | | | | |
|------------------|--|-------------|---|--------------------------------|-----------------------|---|
| R o w # | BUDGET LINE ITEM CATEGORY | Match % | FY 2024 NMDOT Requested Budget Share | FY 2024 Proposed NMTA Share | Proposed Budget TOTAL | Comments: |
| | A 1 · · · · · | 00/00 1.1 | 00.040.00 | 0.454.00 | 45 770 00 | |
| | Administrator | 80/20 match | 36,616.00 | 9,154.00 | 45,770.00 | Estimate of increase to show possible 7% salary increase |
| | Administrator Professional Development | | 0.00 | 0.00 | 0.00 | |
| - | Employment Taxes | 80/20 match | 10,339.00 | 2,589.00 | 12,928.00 | Estimate of payroll tax increase to accommodate salary increase |
| | Internet Subscription | | 0.00 | 0.00 | 0.00 | |
| | Postage | 80/20 match | 100.00 | 25.00 | 125.00 | |
| | Cell Phone | 80/20 match | 1,000.00 | 250.00 | 1,250.00 | |
| | Audit | 50/50 match | 3,965.00 | 3,965.00 | 7,930.00 | Estimate of increase in audit cost propsed in 2022 |
| 8 | Advertisement | | 0.00 | 0.00 | 0.00 | |
| 9 | Contract Services | 50/50 match | 2,000.00 | 1,500.00 | 3,500.00 | |
| 10 | Dues & Subscriptions | | 1,500.00 | 0.00 | 1,500.00 | |
| 11 | Equipment | | 0.00 | 0.00 | 0.00 | |
| 12 | Insurance | 50/50 match | 900.00 | 900.00 | 1,800.00 | |
| 13 | Occupancy Costs | | 960.00 | 0.00 | 960.00 | |
| 14 | Printing / Copying | | 2,500.00 | 0.00 | 2,500.00 | Increase due to higher cost to print agendas and items for the conference |
| 15 | Office Supplies | 80/20 match | 720.00 | 180.00 | 900.00 | |
| 16 | Office Furniture | | 0.00 | 0.00 | 0.00 | |
| 17 | Travel | 80/20 match | 1,000.00 | 380.00 | 1,380.00 | |
| 18 | Training | | 53,400.00 | 349.00 | 53,749.00 | |
| 19 | Roadeo & Conferences | | 50,000.00 | 3,500.00 | 53,500.00 | |
| 20 | National Roadeo Winners Sponsorship | | | 7,045.00 | 7,045.00 | |
| | NMTA Meetings and Retreat | | | 1,100.00 | 1,100.00 | |
| \Box | Legislative Services | | | 10,000.00 | 10,000.00 | 6 months of Legislative services with JD Bullington |
| - | Legislative Advocacy | | | 10,000.00 | 10,000.00 | , , , , , , , , , , , , , , , , , , , |
| | APTA Legislative Advocay Grant | | | | • | |
| 21 | TOTALS | | 165,000.00 | 50,937.00 | 215,937.00 | |

Revenue Rec'd in FY2023:

Member Dues

\$11,800.00 Amt. rec'd to date, outstanding amt. is \$2,600.00 0 Included in Annual Road-eo, Conference and Expo total below Manager's Conference

\$28,675.00 Amt. rec'd to date, outstanding amt. is \$7,700.00 Annual Road-eo, Conference, Expo

\$40,475.00 Net Revenue

Anticipated Revenue for FY2024

\$14,500.00 \$10,000.00 Member Dues Manager's Conference \$27,000.00 **\$51,500.00** Annual Road-eo, Conference, Expo **Net Revenue**

NAME: NM Transit Association

Approved NMDOT and NMTA Budgets

FY (fiscal year): 2023

B D

| BUDGET LINE ITEM CATEGORY | Match % | NMDOT Approved Budget Share | NMTA Approved Share |
|--|-------------|--------------------------------|------------------------|
| | | | |
| Administrator | 80/20 match | 32,405.00 | 8,101.00 |
| Administrator Professional Development | | 0.00 | 0.00 |
| Employment Taxes | 80/20 match | 8,902.00 | 2,226.00 |
| Internet Subscription | | 0.00 | 0.00 |
| Postage | 80/20 match | 100.00 | 25.00 |
| Cell Phone | 80/20 match | 1,000.00 | 250.00 |
| Audit | 50/50 match | 3,050.00 | 3,050.00 |
| Advertisement | | 0.00 | 0.00 |
| Contract Services | 50/50 match | 2,000.00 | 2,000.00 |
| Dues & Subscriptions | | 1,500.00 | 0.00 |
| Equipment | | 0.00 | 0.00 |
| Insurance | 50/50 match | 900.00 | 900.00 |
| Occupancy Costs | | 960.00 | 0.00 |
| Printing / Copying | | 2,000.00 | 0.00 |
| Office Supplies | 80/20 match | 720.00 | 180.00 |
| Office Furniture | | 0.00 | 0.00 |
| Travel | 80/20 match | 1,763.00 | 704.00 |
| Training | | 60,750.00 | 349.00 |
| Roadeo & Conferences | | 48,950.00 | 3,500.00 |
| Conference Prizes | | | 7,045.00 |
| NMTA Meetings and Retreat | | | 1,100.00 |
| Legislative Services | | | 12,000.00 |
| Legislative Advocay Plan | | | 8,000.00 |
| APTA Legislative Advocay Grant | | | |
| TOTALS | | 165,000.00 | 49,430.00 |
| | | | |

The Mission of New Mexico Transit Association is to:

- Maximize New Mexico's use of Appointed Federal Funding in Federal Transit Administration's transit reauthorizations
- Find a sustainable, permanent funding source for all public transit providers
- Create a seamless, state-of-theart, coordinated transportation network which serves citizens from all types of communities, and provides diverse opportunities for multi-modalism
- Expand public transit service and multi-modal opportunities for all citizens across the state.

Contact Us

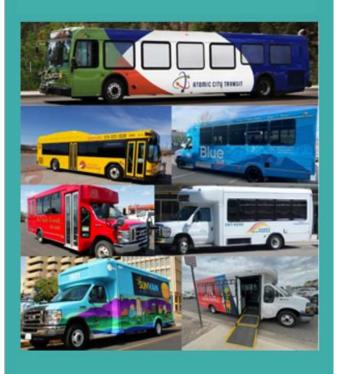
New Mexico Transit Association PO Box 15272 Rio Rancho, NM 87174 (505) 796-8377 Melissa Drake mdrake@nm-ta.com

https://nm-ta.com





Help Drive New Mexico Public Transportation Into the Future



Our Goals

- I. Participation NMTA believes that our success depends on the active participation of our membership. We believe that a strong and committed membership will ensure that we are adequately addressing the needs and issues of rural, urban, tribal, and suburban regions of New Mexico. An active transportation association is essential in determining successful outcomes.
- II. Effective Professional Training NMTA recognizes the value of providing training for association members. To attain this goal we offer frequent and diverse opportunities for training and education. NMTA attracts and utilizes only the very best in training services to provide our members with quality continuing education and certification.
- III. Advocacy NMTA believes in the power of public transportation to increase the quality of life of New Mexicans. As the collective voice of the public transit sector, we are committed to fostering a positive and progressive partnership with NMDOT, the transit community, and the public, to further the development and expansion of public transit in New Mexico. We are striving to make successful public transportation a reality for all communities by encouraging financial investment in all forms of public transportation.

Benefits of NMTA Membership

Continuing Education and Professional Development Training

NMTA hosts quarterly training sessions and the annual transit conference to bring commuters, transit industries, transportation providers, managers, and drivers together for professional workshops, training, and networking opportunities.

Policy Formation and Governmental Relations

NMTA works strategically with lawmakers, state officials, and the public at-large to accomplish positive and progressive policy initiatives that benefit all transit providers and the citizens who utilize public transit.

Liaison with National Associations

The New Mexico Transit Association is a member of the American Public Transportation Association, the Community Transportation of America, and the Southwest Transit Association. In addition, the NMTA works closely with the Federal Transit Administration, the Federal Highway Administration, the New Mexico Department of Transportation, and the Congressional and Senate members who represent New Mexico.

Who We Are

The New Mexico Transit Association - a non-profit corporation established in 1987 - represents public transportation providers, transit sector industries, and various non-profit organizations concerned about public transportation issues. NMTA is the most prominent and vocal advocate for all issues related to public transportation in New Mexico. NMTA provides a variety of vital services for its members, and acts as the collective voice of the public transportation sector.

The Public Transportation Situation in New Mexico

New Mexico is a state on the move. There are dozens of public transportation programs in our State providing over 18.5 million passenger trips per year. They provide a variety of essential multimodal services to the public, seniors, disabled individuals, low-income, students, and those without access to a personal vehicle or for those who choose not to own a personal vehicle.

These services provide demand response, fixed route, shuttle, park & ride, commuter, rideshare, and specialized services to New Mexico residents.

Currently, the majority of these services are funded through the sole participation of local governments who provide local match funding to access available funding from the Federal Transit Administration (FTA). The New Mexico Department of Transportation – Transit and Rail Division administers the federal transit funding that New Mexico receives from FTA.

Twenty-six out of thirty-three counties have some form of public transportation. There are urban transportation systems that operate in Albuquerque, Los Lunas, Santa Fe, Farmington, and Las Cruces. The remaining services provide rural public transportation and enhanced mobility to seniors and individuals with disabilities.



Flora S. Montoya

Administrative Manager

Strategic | Achiever | Developer | Adaptability | Positivity

Flora S. Montoya is employed with the City of Santa Fe, serving as Administrative Manager. Flora leads supervising and evaluating staff to ensure that policies, procedures, rules, and regulations are enforced. She also prepares and reviews PADPs (Performance Appraisal Development Plans), and interviews and hires new personnel.

Flora honed her expertise in customer centricity through her previous work experience. She has 20 years of experience in the transportation field. Prior to joining the City of Santa Fe, Flora worked at the College of Santa Fe, assisting parents and students with their financial accounts. She was also an educational assistant at Santa Fe Public Schools, where she assisted in supervising children, providing reading instruction, teaching math, literacy, reading, science, and history. Additionally, she trained students and teachers on new or upgraded software that was implemented.

CONTACT FLORA S. MONTOYA AT: fsmontoya@santafenm.gov | +1-505-955-2053

2023 Managers Leadership, Conference and Road-eo Expenses

| | | NMDOT Reimbursed | NMTA Expense |
|-------------------------|--|---------------------|--------------|
| Venue | | | |
| Santa Ana Star Hotel | Conference Venue - conference meeting package | 44,651.28 | |
| Rio Rancho Event Center | Road-eo Venue - meeting package | 6,350.00 | |
| Session Presenters | | | |
| Masters Performance | | | |
| Improvement | Keynote and breakout session presenter: Andy Masters | 5,927.43 | |
| Stacey Palacios - | Panel presenter for Transitioning to Low to Zero Emission | 663.53 | |
| | Keeping Drivers session and Accessible Transit Info for Riders with Disabilities | | |
| Texas A&M | session | 689.67 | |
| | Panel presenter for Transitioning to Low to Zero Emission - travel exp. For Norman | | |
| ATU Local 382 | Blessant | 1,391.88 | |
| | Roberta Yegidis to present at Managers' Conference and 3 breakout sessions on | | |
| CUTR | Monday, Mary 20th | | |
| Misc. Expenses | | | |
| | Markers to mark roadeo course, wooden dowels for course signage, badge holders, | | |
| Office Supplies | air horns, stopwatches for Roadeo, etc. | 679.54 | 169.88 |
| Accolade's Advertising | Conference Bags | 549.60 | |
| Accolade's Advertising | Swag for Conference bags | | 1,834.22 |
| B & D Trophies | Roadeo awards and state awards | - | 267.76 |
| Ink Theory | Roadeo T-shirts | - | 1,307.49 |
| | 175 conference agendas, 60 Managers Leadership Handouts and breakout session | | |
| The Printer's Press | handouts | 3,063.33 | |
| Active Ink | Printing Nametags for all events | 550.00 | |
| Costco | Galaxy Tablet (NMTA Drawing Giveaway Prize) | - | 234.79 |
| Slate Street | Lunch for Roadeo Setup on March 10th | | 135.25 |
| Juniper Steakhouse | Dinner for Volunteers | - | 234.97 |
| Totals | | 64,516.26 | 4,184.36 |

2023 Confernce and Road-eo Revenue

Total Revenue:

Vendors/Exhibitors: \$15,000.00

Attendees: \$22,075.00

Total Revenue: \$37,075.00 Less Total Expenses - NMTA

is not reimbursed for by

NMDOT <u>-\$4,184.36</u> **Net Revenue: \$32,890.64**